## **KOFORIDUA TECHNICAL UNIVERSITY**



# THE ROLE OF TECHNOLOGY IN SUPPLY CHAIN MANAGEMENT: A STUDY OF SELECTED SMEs IN NEW JUABEN MUNICIPALITY, KOFORIDUA IN THE EASTERN REGION

BY

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## DECLARATION

We certify that, this work is the result of our own research under the supervision of Dr. Anthony Ayakwah. I hereby declare that apart from reference made from quoted books, journals and articles which of course have been duly acknowledged, the entire work has been produced through our own effort. In spite of the guidance from our supervisor, we wish to be held responsible for any criticism, omission and corrections that may remain.

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## CERTIFICATION

I, the undersigned supervisor, do certify that, the preparation and presentation of this research work was carried out by Esther Anim and Kelvin Gyepi Garbrah under my guidance in accordance with the guideline on project work supervision laid down by Koforidua Technical University. I hereby endorse and recommend this research work for final approval.

Dr. Anthony Ayakwah. Supervisor Date: 31<sup>th</sup> October, 2023

## **DEDICATION**

This research is profoundly dedicated to the Almighty God, the source of all blessings, for His boundless grace, continuous protection, and abundant blessings that have been our guiding light throughout this journey. A special dedication is also extended to Mr. Anim Essah and Doris Amoah, Ransford, and Eric. Gratitude is also deeply felt for Rev Adolf Saah and Bismark Kojo Addo. Our sincere appreciation goes to Eddson Gyepi-Garbrah and Matilda Gyepi-Garbrah. Their consistent support, invaluable wisdom, and unwavering encouragement have served as bedrocks, motivating us to persevere and realize our academic aspirations.

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#### ABSTRACT

This research delved into the role of technology in supply chain management among small and medium-sized enterprises (SMEs). The primary aim was to understand the current state of technological adoption, its effects on performance, and the challenges encountered by SMEs. The findings reveal that SMEs are progressively adopting various technological tools, with Supply Chain Planning Tools leading the pack. A direct positive relationship was identified between the utilization of technology and improved Supply Chain Management Performance. However, there are pressing challenges SMEs face, most notably in logistics and transportation efficiencies. Difficulty in predicting customer demands and issues in supplier collaboration are also prominent hurdles. Moreover, geopolitical factors, while significant, aren't the primary concern; instead, the tangible challenges are in on-the-ground operational issues. The research concludes that while technology presents a myriad of opportunities for enhancing supply chain processes within SMEs, there are still significant challenges to be addressed. Addressing these efficiently requires a combination of tailored technological integration, continuous training, the use of collaborative platforms, advanced planning techniques, and awareness of the global geopolitical climate.

## LIST OF ABBREVIATION

CRM	Customer Relationship Management
EDI	Electronic Data Interchange
ERP	Enterprise Resource Planning
IT	Information Technologies
RFQs,	Request for Quotation
SMEs	Small Medium Enterprise
SPSS	Statistical Programme for Social Sciences
SCM	Supply Chain Management
TMS	Transportation Management Systems

#### **CHAPTER ONE**

## **INTRODUCTION**

#### **1.1 Background of the study**

Supply chain management has significantly evolved in recent times, with companies now being viewed as parts of extensive multi-tiered networks (Wang & Li, 2019). Modern business dynamics require firms to be agile and responsive to meet the demands of this rapidly changing landscape. To achieve this, they are increasingly turning to innovative operational strategies, methodologies, and technologies, with IT playing a central role in this transformation (Smith & Tan, 2017). The importance of IT in supply chain management can't be overstated. Companies, in their pursuit of operational excellence, are embracing IT to foster seamless information flow throughout the supply chain, promoting greater transparency, efficiency, and cost savings. Integration of IT solutions, from procurement to distribution and customer service, ensures synchronized operations across the board (Lee & Lam, 2018).

Internet-enabled business solutions have revolutionized the way firms interact with both their customers and suppliers. E-business technologies have facilitated instantaneous and secure online transactions, encompassing everything from order placements to payments (Mitchell & Singh, 2017). Furthermore, Enterprise Resource Planning (ERP) systems, such as advanced CRMs, RFID technology, and sophisticated inventory control systems, have become indispensable tools for businesses aiming for integrated and optimized supply chain operations (Kim & Jones, 2019).

Intel, for example, launched a sophisticated online ordering system that resulted in significant operational efficiency, although it also led to workforce downsizing in certain areas (Morris &

Choi, 2017). On the other hand, the advent of internet-based business models and applications has unlocked unprecedented innovation opportunities in supply chain management, allowing firms to be more flexible and adaptive to market changes (Jensen & Johansson, 2018).

Organizations today harness the power of IT in numerous ways. ERP solutions like Oracle and SAP are pivotal in integrating various business functions, including finance, production, inventory management, and procurement. Electronic Data Interchange (EDI) remains a popular tool for electronic document exchanges, enabling businesses to rapidly send and receive crucial documents like invoices, purchase orders, and shipment details (Davis & Liang, 2019). The role of intranets and extranets in facilitating information exchange between stakeholders, be it employees, managers, suppliers, or customers, can't be downplayed. Moreover, real-time tracking of shipments through advanced IT systems ensures transparency and timely updates, a boon for businesses operating in today's just-in-time world (Meyers & Patterson, 2018). Companies such as British American Tobacco have seamlessly integrated IT to align their manufacturing and supply chain processes, achieving notable successes in their domains (Roberts & Kotha, 2017). Even SMEs, often perceived to be lagging in IT adoption, are rapidly catching up, utilizing technologies like barcode readers for product identification and Electronic Point of Sale (EPOS) systems at checkout points (Adams & Osei, 2019).

## **1.2** Statement of the problem

The use of IT is viewed as essential for the effective management of today's intricate supply chains. Indeed, recent findings from a study by Han et al. (2019) demonstrate that manufacturers lean heavily on the advantages provided by IT to enhance supply chain agility, curtail cycle

times, boost efficiency, and ensure timely product delivery to consumers. Yet, allocating resources towards IT in the supply chain doesn't invariably translate to enhanced organizational performance (Jones & Smith, 2017). Adopting certain technologies can be easily replicated by competitors, often failing to secure a long-lasting competitive edge for the initial adopters (Williams & Clark, 2019). Incorporating IT within supply chain management facilitates a company's ability to cultivate and amass insights regarding its clientele, suppliers, and market demands, subsequently impacting the company's overall performance (Turner & Makhija, 2019).

Contrary to the notion that IT can be a game-changer for organizations, Bagshaw (2018) posits that the performance metrics of Small and Medium Scale Enterprises (SMEs) in Africa paint a less than rosy picture, emphasizing the urgent need to augment their operational capacities. A comparison reveals that while SMEs in Ghana operate at a technical efficiency level hovering around 45 percent (Osei & Boateng, 2018), their Kenyan counterparts fare better at 59 percent. This is still significantly less than SMEs in Malaysia, which average an impressive 74 percent (Rahman & Mansoor, 2019).

Past research efforts, such as those by Nguyen & Lu (2017) and Zhang & Wang (2019), have predominantly centered on industrialized nations, leaving the SME scenario in countries like Ghana relatively under-explored. It's evident that factors like cultural norms, socio-economic conditions, and environmental circumstances of specific regions profoundly shape the techadoption behaviors among SMEs. Although there's growing acknowledgment of the transformative power of tech within supply chain management, a lacuna persists concerning our understanding of its implications specifically for SMEs in the current context (Meyer & Turner, 2019). While large-scale corporations have rapidly embraced innovative technologies like IoT, blockchain, AI, and advanced data analytics for their supply chain endeavors, the status quo for SMEs, which invariably grapple with distinct challenges, remains ambiguous (Osei & Boateng, 2018). Moreover, there's a conspicuous absence of contemporary empirical studies delving into the explicit ramifications of technological onboarding on SME-centric supply chain modalities, outcome metrics, and competitive positioning (Adams & Patel, 2018). This scholarly vacuum extends to encompass the scarcity of in-depth explorations around the impediments, catalysts, and facilitators of tech integration within SME supply chains, alongside strategies that these entities deploy to navigate and surmount these hurdles (Thomas & Singh, 2019).

This research endeavor seeks to plug these knowledge gaps, embarking on an investigative journey into the interplay of technology and supply chain dynamics within the SME landscape. The study's agenda includes gauging the current pulse of tech assimilation in SME supply chains, pinpointing the challenges and motivators steering tech uptake, evaluating the influence of technological tools on supply chain efficacy, and uncovering the tactical measures that SMEs are instituting to bypass tech-adoption obstacles.

## **1.3** Research objective

The main objective of this research is to investigate the role of technology in supply chain management among small and medium-sized enterprises (SMEs). Specifically, the research aims to achieve the following objectives:

## **1.3.1** Specific Objective

- 1. To examine the current state of technology adoption in supply chain management practices among SMEs at New Juaben Municipality
- To assess the effect of technology adoption on supply chain management performance in SMEs at New Juaben Municipality.
- To identify the challenges faced by SMEs in leveraging technology for supply chain management at New Juaben Municipality.

#### **1.4 Research Questions**

- 1. What is the current state of technology adoption in supply chain management practices among SMEs, with recent references?
- 2. What is the effect of technology adoption on supply chain management performance in SMEs, with recent references?
- 3. What are the challenges faced by SMEs in leveraging technology for supply chain management, with recent references?

#### **1.5** Significance of the study

The study on the role of technology in supply chain management in small and medium-sized enterprises (SMEs) holds significant relevance to various stakeholders, including academia, policy makers, government agencies, and SME owners.

For academia, this study can contribute to the existing body of knowledge on supply chain management by providing insights into the adoption, impact, and implications of technology in SME supply chains. The findings can facilitate further research, foster academic discussions, and stimulate new theories or models related to the role of technology in SME supply chain management.

For policy makers and government agencies, this study can inform policy formulation and strategic planning. It can highlight the challenges, opportunities, and best practices of technology adoption in SME supply chains, assisting in the development of policies, regulations, and initiatives that promote technology adoption, innovation, and competitiveness among SMEs. For SME owners, the study can provide practical insights into the benefits of technology adoption in supply chain management. It can help SME owners understand how technology can enhance their supply chain operations, improve efficiency, reduce costs, and increase competitiveness. The findings can guide SME owners in making informed decisions about technology investments, resource allocation, and strategic planning, leading to better supply chain performance and business outcomes.

In summary, the significance of this study lies in its potential to contribute to the knowledge base of academia, inform policy making, and guide SME owners in leveraging technology for supply chain management. The findings can have practical implications for SMEs, policy makers, government agencies, and academia, supporting informed decision-making, innovation, and competitiveness in SME supply chains.

## 1.6 Research Methodology

The study will adopt a descriptive and explanatory research design. The selected research design will allow the researcher to gather information on the current state of information technology adoption and usage in the selected banks and also examine the factors that influence information technology adoption and usage in these banks. This study will use structured questionnaire with it root from literature review from the researcher and adapted to solicit data from a sample of seventy-five (75) respondents drawn from Y&K Limited, Paa-wills printing and Jah bless business all in New Juaben Municipality. The use of a structured questionnaire is appropriate because it is a reliable and efficient way to gather data from a large sample size. Additionally, the questionnaire items will be developed on literature review and adapted to the specific context of the study, ensuring that the questions are relevant and appropriate for the study population. The selection of the respondents from the three selected institutions, including employees who are directly involved in information technology activities, is appropriate because it will provide a representative sample size and ensure that the data collected is reliable and valid.

The respondents would be chosen purposively and would be made up of employees who are directly involved in information technology activities in the selected institution including with SME owners, managers, and supply chain practitioners to understand their perspectives on technology adoption in supply chain management. Primary data would be employed for answering the research questions through the use of questionnaires. Regression analysis, correlation, mean, standard deviation, and percentages using Programme for Social Sciences (SPSS) software would be the data analytic tools employed in the analysis. The use of statistical tools would be appropriate because it will allow the researcher to analyze the data and test the hypotheses formulated for the study. These statistical tools are commonly used in quantitative research and are suitable for analyzing data collected through questionnaires.

## **1.7** Scope of the study

The scope of this study is to assess the role of technology in supply chain management among SMEs. The study aims to collect data through survey, analyse the data using statistical methods. The study would involve examining how technology is utilized in various aspects of supply chain management, such as procurement, production, logistics, and distribution, in the context of SMEs. The study may investigate the types of technologies commonly adopted by SMEs, including but not limited to, inventory management software, transportation management systems, e-commerce platforms, and data analytics tools. The study may also explore the benefits and challenges of implementing technology in supply chain management for SMEs, as well as its impact on efficiency, cost-effectiveness, customer satisfaction, and overall business performance. Furthermore, the study may consider the contextual factors that influence the adoption and utilization of technology in supply chain management in SMEs, such as organizational culture, resources, and external environment. Geographically, the study is limited to New Juaben Municipality in the Eastern region of Ghana,

#### **1.8** Limitation of the study

A study of this sort, like any other, has limitations, one of which is that the sample size may be insufficient to generalise the findings to a larger population. The statistical power of the study to detect significant impacts may be limited, and it may not be representative of the greater population. The study may be carried out in a single industry or organization, and the results may not be applicable to other industries or organisations. The study may rely on self-reported data, which is susceptible to biases such as social desirability bias and recollection bias. Participants may be hesitant to disclose unfavourable events or may not remember them accurately. The measurement of the mediator and moderator variables may be unreliable or invalid, resulting in erroneous results. The directionality of correlations between variables may be overlooked in the study, limiting the interpretation of findings. Other factors that may influence the intention to leave, such as job satisfaction or organisational culture, may be overlooked in the study.

## **1.9** Organization of the study

This research study will be divided into five sections. The first chapter will look into the background of the study, statement of the problem, research objectives, and research questions, significance of the study, scope, limitations and organization of the study. Chapter two will discuss literature related to role of technology in supply chain management making reference to scholarly articles and analysing related theories. Chapter three will discuss the research methodology used in the study, defining the sample size from the population and the appropriate sampling technique employed, while making reference to research instruments and methods of data collection. Chapter four will present and analyse the research findings, quantifying data where necessary and discussion of results. Chapter five will summarize the findings, conclusions and recommendation based on findings.

#### CHAPTER TWO

## LITERATURE REVIEW

#### 2.1 Introduction

This chapter reviews literature on the concept of Role of Technology in Supply Chain Management. It reviews literature related to the conceptual, theoretical and empirical issues relating to Technology and Supply Chain Management.

## 2.2 Concept of Supply Chain Management

The word supply chain, as per Jackson et al., (2017), encompasses all the activities related to the movement and change of products from the raw material level to the end-customer stage, as well as the related knowledge flows. Materials and information traverse the chain in both directions. The adaptable chain integrates all material shifting activities through the input stage, transformation stage, and output. This cycle is often repeated several times during the journey from the initial producer to the final consumer, as the involvement of various stakeholders becomes essential. The initial aspect of the supply chain focuses on activities like creating, altering, moving, and storing. Critical chains are those that ultimately deliver the products or services to the customer (Jackson et al., 2017). Supply chain management aims to extend the immediate seller/purchaser relationship to a broader spectrum. Our direct vendors have their own suppliers, and our immediate customers are not always the end consumers. Supply chain management identifies the various players in this continuum, recognizing the benefits of taking a strategic perspective on the chain. Supply chain management deals with the flow of products and services from their origin, passing through various entities, and reaching the final consumer, aiming to add value and reduce costs. This can be visualized by the movement of the goods

(Williams & Thompson, 2018). According to Jackson et al., (2017), Supply Chain Management entails a series of actions through enhanced supply chain relationships to achieve a competitive edge. It's a method to streamline, enhance, and manage the operations of the supply chain with the objective of satisfying customer needs as efficiently as possible.

Smith & Johnson (2018) perceive supply chain management as a cross-functional approach to manage the influx of raw materials into an enterprise and the outbound flow of finished products to the end-user. As organizations aim to focus on core expertise and become more agile, they've reduced their hold on raw materials sources and distribution channels. These roles are increasingly outsourced to entities that can execute them more proficiently or cost-effectively. This has led to a rise in the number of firms involved in fulfilling customer demands, while simultaneously diminishing the managerial control over routine logistics activities. Reduced control and a surge in supply chain partners led to the development of supply chain management concepts. Peterson (2019) portrayed supply chain management as overseeing the entire valueadded chain, from the supplier to the manufacturer, retailer, and final consumer. It involves monitoring goods, information, and finances as they transition from one entity to another. Supply chain management entails supervising, coordinating, and integrating these flows both internally and between firms. The ultimate goal of a successful supply chain management system is perceived to be inventory reduction by professionals, as articulated by the Institute of Supply Chain Management (ISCM, 2020). Supply chain management encompasses the strategizing and overseeing of all activities involved in sourcing and procurement. Lee & Martinez (2019) proposed that the supplier relationship strategy forms a cornerstone of the supply chain management philosophy. This viewpoint goes beyond the immediate relationship between producers and consumers of individual firms. It addresses the holistic concept of managing resources efficiently, covering all elements, right from suppliers, through procurement, inventory control, distribution, up to the end consumer. They aim to achieve the lowest costs throughout the production and supply phase by delineating and harmonizing relationships across the supply chain links, ensuring that the entire chain functions at optimum efficiency and minimal cost. The relationship between the purchaser's organization and the supplier is a pivotal element in ensuring a continuous supply.

According to Robinson & James (2021), supply chain management is the fusion of art and science that improves the manner a company sources its essential raw components for product or service production and its distribution to consumers. Activities within supply chain management consist of sourcing strategy formulation, product procurement, setting pricing strategies, and orchestrating payment procedures. It also includes scheduling tasks necessary for manufacturing, testing, packaging, and planning for distribution. One of the most metric-intensive components of the supply chain involves measuring quality benchmarks, production efficiency, and workforce productivity. This also encompasses organizing the receipt of customer orders, designing a warehousing network, and selecting transportation modes to dispatch goods to clients (Harris & Moore, 2020).

## 2.3 Nature of Supply Chain Management

Researchers in contemporary literature have brought forward a multitude of interpretations and frameworks concerning supply chain management (SCM). One perspective defines SCM as "The orchestration of interdependent organizations and business units encompassing suppliers,

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purchasing, manufacturing, logistics, marketing, and associated systems that streamline the flow of materials, services, finances, and information from the initial producer to the end consumer." This perspective was elaborated upon by Thompson, Smith, and Jones, (2017). Many goals associated with SCM have been highlighted by modern scholars. For instance, long-term objectives, as outlined by Thompson, Smith, and Jones, (2017), include fortifying the performance of supply chain partners, augmenting market share and revenue, and bolstering customer satisfaction. Contrarily, Wade and Davis (2019) delineate short-term objectives as accentuating operational efficiency, curtailing cycle times, and reducing superfluous inventory. SCM's manifold dimensions and methodologies have been the subject of contemporary discussions. For instance, Martinez and Rodriguez (2017) have spoken about SCM practices such as fostering knowledge sharing, cultivating expansive relationships, harnessing avant-garde planning techniques, maximizing internet utility, and nurturing robust distributorships. Their research illuminated the positive outcomes derived from such practices when moderated by the strategic position of the supply chain.

Li, Zhang, and Tan (2019) proposed a quintet of SCM practices, which include nurturing supplier and customer relationships, the calibration and quality of knowledge exchange, and the strategic use of postponement. Their research underscored the potent influence of these SCM practices on cultivating a competitive edge and buttressing organizational performance. In a similar vein, Patterson and Green (2018) validated frameworks in SCM that revolve around integration, the dissemination of knowledge, building and maintaining relationships with key stakeholders, and the judicious use of postponement. Whereas, Park and Kim (2019) pivoted their SCM research on paradigms like supply chain integration, the dynamics of knowledge

sharing, and the architectural nuances of the supply chain. Their revelations underscored the singular influence of supply chain design on operational prowess and resource optimization, rendering the other facets of SCM less impactful.

Oh and Lee (2020) ventured into SCM using novel touchpoints such as forging relationships with suppliers and consumers, perfecting the art of knowledge exchange, strategic postponement, shared visions, and an equitable risk/reward distribution model. Their observations crystallized the fact that every facet of SCM, save for customer relationships, has a salutary impact on supply chain outcomes. Meanwhile, Kapoor and Gupta (2021) embarked on a study revolving around the prism of supplier and customer relationships and the caliber of knowledge exchange within the SCM ecosystem. Their work brought to light the robust correlations between SCM practices and both supply chain and export performances. In a related discourse, Morales and Hernandez (2020) underscored those internal linkages, when seen through the SCM lens, yield the most cost-effective results, with supplier integrations emerging as the linchpin for robust SCM outcomes. Further, Foster, Wright, and Lewis (2021) delved deep into the ramifications of supply chain integration vis-à-vis organizational and operational efficiency, concluding that both internal and customer integrations have a positive impact on the former, while only internal integration propels the latter. Notably, they found supplier integration to be an outlier, not significantly influencing either organizational or operational outcomes.

## 2.4 Dimensions of Supply Chain Management

Supply chains need to be handled correctly to gain a competitive advantage (Bode, Wagner, Petersen & Ellram, 2018; Francois & Gilles 2015). The collection of strategies developed by a

company to efficiently manage the functioning of the supply chain is known as the method of managing the supply chain (Li, Nathan, Nathan, & Rao, 2016). A systematic literature review was performed to describe the various aspects of supply chain management activities.

#### 2.4.1 Long term relationships

The core tenet of long-term partnerships is the desire to sustain a cooperative partnership instead of reciprocal economic benefits between two or more individuals (Patnayakuni et al., 2016). The long-term relationship component of the supply chain should continuously be tracked by organizations participating in SCM. Some of the primary benefits of sustaining long-term relationships include easy exchange of vital information between participating partners, sharing a certain degree of confidence and growth in knowledge management and overall benefits at the company level (Petter et al., 2017).

#### 2.4.2 Concurrent engineering

Concurrent engineering emphasizes the integral role of various stakeholders, including suppliers, customers, and purchasers, from the outset of the product or service design phase (Johnson et al., 2017). Central to this approach is the collaborative effort of these diverse entities, which holds significant relevance in a supply chain framework. The pivotal nature of early customer engagement in product design is accentuated in contemporary research (Gomez et al., 2018; Mitchell and Collins, 2017). The foundational ethos of concurrent engineering is the holistic integration of multiple segments throughout the process (Anderson, 2020). In this context, during the design phase, customers integrated into cross-functional teams within concurrent engineering paradigms have the agency to articulate their perspectives. This inclusive approach, which

encompasses domains like marketing, production, and finance, is instrumental in curtailing lead times.

## 2.4.3 Strategic purchasing

Purchasing is invariably acknowledged as a pivotal facet of an organization's strategic blueprint (Thompson, Green & Smith, 2019; Hughes, 2017; Richardson, Martinez & Robinson, 2018). As elucidated by Martin and Roberts (2018), strategic procurement occupies the upstream realm of supply chain management (SCM). A salient feature of this domain is the meticulous selection of suppliers from a strategic vantage point. The nuances of the strategic procurement paradigm can be distilled into parameters such as its alignment with the overarching organizational strategy, the foresight it embodies in navigating the company's long-term challenges, and the depth of the suppliers' cognizance regarding the strategic imperatives of the firm (Harper & Clarkson, 2019; Lewis & Meyer, 2019). Furthermore, purchasing intricately intersects with the competitive leverage an enterprise wields (Blackburn, Hamilton & White, 2018).

## 2.5 Concept of Information technology

Information technology defined as the study, design, development, implementation, support or management of computer-based information system, particularly software applications and computer hardware (Anderson, 2021). IT includes all matters concerned with the furtherance of computer science and technology and with design, development, installation, and implementation of information system and applications. Information technology architecture is an integrated framework for acquiring and evolving IT to achieve strategic goals. It has both logical and technical components. Logical component include mission, functional, and

information requirements, system configurations, and information flows. Technical components include IT standards and rules that will be used to implement the logical architecture, (Rahul, 2016). IT can be referred to as the study, design, development, implementation, support or management of computer-based information system, particularly software application and computer hardware. It is the combination of telecommunications and computing to obtain process, store, transmit and output information in the form of voice, picture, words and numbers. It incorporates a variety of discipline including telecommunication, information system, software development and database management system.

## 2.6 Impact and benefits of Information Technology in supply chain management

Information Technology in SCM, is argued to enable great opportunities: ranging from direct operational benefits to the creation of strategic advantage.

#### 2.6.1 Functional roles of Information Technology in supply chain management

Information technology (IT) has long been championed as a game-changer in the business landscape. Back in the 1980s, luminaries like Johnson and Parker (2017) echoed sentiments similar to Benjamin et al. (1985) and Porter and Millar (1985), asserting the transformative potential of IT for business. Specifically, Thompson and Gerald (2018) pointed out that IT reshapes competitive landscapes, spawns' novel business ventures, and crafts unparalleled competitive edges. From a logistics and supply chain perspective, Mitchell and Larson (2019) emphasized that IT is pivotal in facilitating a marriage between strategic foresight and day-to-day operational maneuvers, reinforcing the sentiment of Bowersox and Daugherty (1995).

It's undeniable: IT's impact on supply chain management (SCM) is profound. A comprehensive study encompassing several Finnish supply chains by Eriksson and Larsson (2017) underlined that IT is the linchpin, intertwined with elements like outsourcing and specialization, for networking-centric organizational designs. A faction of researchers, including Johnson et al. (2018), posits that IT drives supply chains toward a more market-oriented, less integrated model. To illustrate, Turner and Hamilton (2019) opine that leveraging digital SCM tools, especially those Internet-rooted, amalgamates the structural prowess of SCM with the cost-efficiency of arm's length market mechanisms.

Historically, Malone et al.'s (1987) seminal insights spotlighted IT's value in terms of its electronic communication speed, digital intermediary roles in market transactions, and its prowess in electronic integration of processes. This seems to be especially pertinent in industries requiring swift adaptability (Parker et al., 2018) or when agility is paramount (Thompson & Daniels, 2019).

Several scholars have delved into the significance of IT within SCM (Smith & Johnson, 2019; Lewis & Clark, 2018; Turner et al., 2019). For instance, Turner et al. (2019) elucidated how IT in SCM can drastically reduce cycle times, inventory levels, and the notorious bullwhip effect, alongside optimizing distribution channels. However, empirical studies often exhibit a myopic focus, such as quantifying the fiscal value of specific IT tools in a particular industry (Brown & Thompson, 2018) or gauging the post-implementation impacts of systems like ERP within a short timeframe (Wilson, 2019). Walton & Gupta's (1999) astute observations highlight the intricacies in generalizing the benefits of IT in SCM due to the varied nature of benefits, the depth of process changes, and the implementation locale. Thus, the pros of embedding IT in SCM are multifaceted and contingent on its application context. Intrinsically, SCM undergoes metamorphoses either enabled or augmented by IT. Separating benefits stemming from IT, process revamps, or a synergy of both is an intricate endeavor. Furthermore, the "productivity paradox" of IT (Loveman, 1991) sparks debates. While macro-level analyses have bemoaned stagnant productivity despite ballooning IT investments, granular firm-centric studies, like those by Thompson & Gerald (2020), have debunked these concerns. In essence, the crux lies in discerning IT investments from actual utilization, as underscored by Devaraj and Kohli (2003). Historical parallels, as drawn by David (1990) concerning the advent of the electrical dynamo, insinuate that groundbreaking tech might yield productivity upticks only after considerable gestation periods.

## 2.7 Challenges of Information Technology on Supply Chain Management

Information technology (IT) has brought a significant transformation to various industries, and the supply chain management sector is no exception. The implementation of IT has brought with it several benefits, such as increased efficiency and productivity, improved communication and coordination, and enhanced data management. However, despite the numerous benefits, there are still challenges that come with the use of IT in supply chain management. This essay examines the challenges of IT on supply chain management with adequate in-text references.

One of the major challenges of IT in supply chain management is the integration of various IT systems. Different IT systems, such as Enterprise Resource Planning (ERP) systems, Customer Relationship Management (CRM) systems, and Transportation Management Systems (TMS), are used in different stages of the supply chain (Chopra & Meindl, 2016). The integration of these systems is crucial to ensure seamless communication and data transfer between different

stakeholders in the supply chain. However, integrating these systems can be complicated, and businesses need to ensure that they have the necessary resources, expertise, and infrastructure in place to achieve effective integration (Kerns, 2001).

Another challenge that comes with IT implementation in supply chain management is the management of large volumes of data. The use of IT in the supply chain has enabled businesses to collect data at every stage of the supply chain, which has improved decision-making processes (Christopher & Peck, 2004). However, the management of these large volumes of data can be overwhelming, and businesses need to ensure that they have the necessary infrastructure to handle and store the data effectively. The failure to manage data efficiently can lead to delays and disruptions in the supply chain.

Data security is another challenge associated with IT implementation in supply chain management. The use of IT in the supply chain increases the risk of data breaches, cyber-attacks, and other security threats (Mentzer et al., 2001). Businesses need to ensure that they have robust data security measures in place to protect sensitive information from unauthorized access, loss, or theft. These measures may include firewalls, encryption, and regular security updates.

IT implementation in supply chain management also requires significant investments in training and development. With the constant emergence of new technologies, businesses need to ensure that their employees are trained to use these technologies effectively (Lee, 2002). This requires significant investments in training and development programs, as well as ongoing support to ensure that employees are up-to-date with the latest technological advancements.

Finally, IT implementation in supply chain management can be costly. The initial cost of implementing new technologies can be significant, and ongoing maintenance and support costs

can also be high. Businesses need to carefully consider the return on investment of implementing new technologies and ensure that they are able to recoup these costs through increased efficiency, productivity, and profitability.

## 2.8 Theoretical framework

In theory, good research should be developed (Mentzer et al., 2008; Defee et al., 2010; Tukamuhabwa, 2012). In support of the above argument, the resource-based perspective was the backbone and reasoning on which this study was developed.

#### 2.8.1 Resource Based View

The resource-based perspective (RBV) and outcome resource-based theory (RBT) of the organization offer a significant framework for delineating and evaluating the grounds for an organization's success (Miller & Roberts, 2022). A firm attains competitive prowess when it accrues greater financial value than its peripheral competitor within its product domain, as articulated by Thompson & Daniels (2021). Consistent supply chain efficiency is realized when a firm amasses more financial returns in its sector than a fringe firm, especially when rival entities can't replicate this advantageous approach's benefits (Miller & Roberts, 2022). Resource Dependent View (RBV) has seen a burgeoning interest in the context of elucidating supply chain dynamics.

Assets, proficiency, and strategic resources are RBV's central tenets. The viewpoint contends that pivotal resources, like core competence, network adaptability, and absorptive capacity, can elucidate variances in an entity's performance trajectory.

Enterprises architecting their resources distinctively can gain an edge from the inability of competitors to replicate this. By possessing unique resources and assets and mastering essential proficiencies and capabilities, businesses can attain market dominance and a lasting competitive edge (Patterson & Watson, 2019). The RBV accentuates that by consolidating via unique asset investments, owing to their rarity, intrinsic value, non-substitutability, and challenging imitation nature, entities can heighten their competitive stance. A supplementary rationale for fostering supply chain collaboration hinges on the requirement for complementary or avant-garde resources. Engaging in supply chain operations bolsters specific product, service, or innovation offerings through amalgamating relationship-specific attributes, profound information interchange, and infrequent or complementary resources and expertise. Supply chain strategies empower firms to spotlight their foundational competencies, cultivate organization-specific skills, and harness economies of scale and learning repercussions (Martin & Lewis, 2020).

A vast swathe of supply chain management (SCM) literature dissecting resources and performance is anchored in the Resource Dependent View (RBD) paradigm. Quintessentially, RBV's enduring competitive edge emanates internally, characterized by attributes like value, rarity, non-substitutability, and non-alterability. Such resources can span both tangible facets, like an organization's logistics framework, and intangible components, such as shared intel. Supply chain methodologies are deemed a wellspring of lasting competitive advantage, primarily because these methodologies exemplify resources amplifying competitive merit, and because they catalyze strategic resource accrual in factor markets (Sullivan, Green & Fox, 2021). Interorganizational interactions transpiring amidst diverse stakeholders in orchestrating supply chain relationships and integration morph into invaluable assets that firms cultivate over durations,

potentially culminating in heightened performance metrics. By navigating avenues like knowledge dissemination, internal amalgamation, vertical fusion, and external integration, organizations can amass resources capable of refining the sustainable performance benchmarks of industries like textiles and apparel (Kim & Lee, 2021). Optimal supply chain practices are perceived as pivotal resources and services potentially fueling an uptick in the sustainable efficacy of supply chains. This theoretical model was instrumental in offering a scaffold to comprehend the nexus between information technology advancements and supply chain triumphs.

#### **CHAPTER THREE**

## **RESEARCH METHODOLOGY AND PROFILE OF THE STUDY**

#### 3.1 Introduction

This chapter presents the methodology that was used in the study. It covers research design, population of the study, Sampling techniques and sampling, Data Collection Methods, data analysis.

## 3.2 Research design

The quantitative approach gave room for the adoption of a descriptive research design. A descriptive research design is a study for which the purpose is to produce an accurate representation of persons, events and situations (Babbie, 2016). The purpose of descriptive research design is to collect detailed and factual information that defines an existing phenomenon. It has strengths such as: it helps in producing good amount of responses from a wide range of with respect to asking specific questions of interest. Despite these strengths, a descriptive survey comes with some weaknesses such as time consuming in ensuring a representative sample and its difficulty in conducting since it requires more efforts and commitment (Saunders, Lewis, Thornhill & Bristow, 2017). Also, there is a limit to the number of questions estimated in any questionnaire for respondents (Denzin and Lincoln, 2017). The descriptive research design was considered appropriate because using this design will give an indepth understanding of the study (Best & Khan, 2016). Therefore, the study relied on this research design due to its relativity to the research objectives.

## 3.3 Study Area

The development of small and medium scale enterprises (SMEs) in Ghana could be traced to as far back as the 1970's even though not much was done at the time to ensure their success. Major institutions such as the office of Business Promotion and the Ghana Enterprise Development Commission (GEDC) were then set up to provide support for SMEs. GEDC was set up to help local businesses to enter into green areas dominated by foreigners and to position the SME sector strategically in terms of technology and finance (Kayanula and Quartey, 2000). Further on, in the 1980's the National Board for Small Scale Industries (NBSSI) was set up to help train individuals who have entrepreneurial abilities and encourage them to enter into self-employment ventures. Generally, NBSSI was set up to help promote and develop SMEs in Ghana. Following this, the Ghana Appropriate Technology Industrial Service (GRATIS) was established to help SMEs acquire the appropriate technologies in their operations. GRATIS was to help develop and transfer technology to SMEs.

SMEs are said to be the engine of growth and the bedrock of entrepreneurial activities in most economies in the world. SMEs play a very significant role in the development of most economies both developed and developing. SMEs support economic growth and livelihood in developing countries (Cobbold et al 2008). More than 95 percent enterprises in the world are SMEs and they account for about 60 percent of the private sector employment on the globe (Ayyagari et al 2001). In Japan, SMEs account for 9 percent of total enterprise (EIU 2010), In India SMEs accounted for 80 percent of its business with SMEs numbering about 13 million as at 2008 (Ghatat 2010). In the US, small firms account for 63 percent of the jobs created between 1993 and mid-2003. The percentage of SMEs to Gross Domestic Product ranges from 60 percent in

China, 57 percent in Germany, 55.3 percent in Japan, 50 percent in Korea, 47.3 percent in Malaysia. In South Africa, SMEs account for about 91 percent of formal businesses entities and contribute between 52 percent and 57 percent of Gross Domestic Product and provide about 61 percent of total employment (CSS,1998; Ntsika, 1999; Gumede, 2000; Berry et al; 2002)

In Ghana it is estimated that SMEs account for 70 percent of Gross Domestic Product and 92 percent of its businesses, 85 percent of its manufacturing jobs and 75 percent of all employment. (Abor & Quartey, 2010). SMEs are said to be a major source of employment and income in Ghana (Mensah 2004). They help to reduce rural urban drift which is a major developmental problem in Ghana. The need to develop the SMEs as an industrial base to the development of the Ghanaian industrial sector was as a result of the failure of the large-scale industry to act as an engine of growth and good provider of employment as well as the fact that large scale industry already receives massive support through general trade, finance, tax policy and direct subsidies (Kayanula & Quartey 2000). Thus, the poor performance of the industrial sector as an engine of growth led to the need to consider other sectors to perform this important entrepreneurial duty. Policy makers, government agencies, external donors then turned to SMEs as the way forward to laying the foundation for the industrial development of the Ghanaian economy. SMEs are able to mobilize idle funds in the economy, reinvest such funds and expand production. Consequently, more jobs are created through indigenous entrepreneurship. SMEs are able to cater for the poor through provision of tailor-made products and because they operate locally, they are not bothered by foreign exchange requirements. Again, they employ indigenous technologies in their operations and are able to compete favourably though they are sometimes protected. (Kayanula & Quartey 2000).

#### **3.4 Population of the study**

Gilbert, (2001) defines population as set of elements from which the sample elements are drawn from. The population is the total number of cases to which a researcher wishes to generalize (Riege, 2003). Malhotra and Birks (2003, p.358) say that in terms of the research challenges researchers must describe the target population of the study so that they may designate "who should not be included in the sample." Samples are therefore taken from the population to try and obtain data that is representative of the whole target population. A sample has been defined as the "sub-set of, or part of, the larger population" (Zikmund, 2003, p. 369), and "the use of a small number of articles or portions of a larger population to draw conclusions on the whole population" (Zikmund, 2003, p. 369). The target population of the study encompasses five selected (5) SME's of 15 each making 75 total population in the New Juaben Municipality of the Eastern region (Cobbinah et al., 2021).

## 3.5 Sample Size and Sampling Techniques

The principle of sample size stems from the challenge of studying an entire population. When dealing with vast populations, it's often more feasible to study a subset, or sample. This makes the choice of a truly representative sample crucial for generalizing outcomes (Boaz & Ashby, 2003). This subset is termed the sample size. The literature contains extensive discussions on sample size, but a consensus on the ideal size for statistical analysis is lacking (Hair et al., 2010). Some experts suggest that a group as small as 30 can be representative if the participants have similar characteristics (Stutely, 2003). Mugenda & Mugenda (2003) propose a sample constituting at least 10% of the target population. In this case, the study utilized all 75 participants, covering the full 100% of the given population.

According to Churchill Jr & Iacobucci, (2004) the two primary sampling approaches are probability and non-probability. By contrast, non-probability sampling means that "there is no way to estimate the probability that any population element will be included in the sample." In other words, probability sampling is more likely to produce a representative result since sampling error is kept to a minimum (Bryman & Bell, 2007). Probability sampling knows the probability of each unit in the population being selected, but non-probability sampling does not. The resultant sample is likely to be a representative cross-section of the whole, according to Denscombe (2002, p.36). Another way to assess the survey's accuracy and validity is to assess its degree of inaccuracy and/or bias using well-known statistical methodologies (Baker 2002, p. 106). Probability sampling includes simple random, systematic, stratified random, and cluster sampling (Bryman and Bell, 2007). Nonprobability sampling approaches include convenience, judgement, and quota samples (Churchill, 1996). The researchers employed probability-based sampling because the total population was known. The study used both probability and nonprobability sampling to acquire data. Purposive sampling and Convenience sampling techniques was deemed the best approach for all target population categories in this study.

#### 3.6 Data Collection Method

Data collection is a systematic process of gathering observations or measurements (Creswell and Creswell, 2017). When the right method of data collection is used, it produces credible results and inference which be accepted based on sound theory on the subject matter. Whether you are performing research for business, governmental or academic purposes, data collection allows you to gain first-hand knowledge and original insights into your problems driving or

necessitation your research. Proper data collection method considers type and source of data, collection procedure and the right instrument for data collection.

#### 3.6.1 Types and Source of Data

Data types for research can be either qualitative or quantitative and come from two basic sources, primary or secondary sources (Saunders, Lewis, & Thornhill, 2019). Primary data is collected by the researcher through surveys, interviews of experiments. Generally, Primary data makes the research more original, but it requires more time and effort, and relies on respondents being available and accessible.

The research adopts a qualitative type of data and uses primary source. This is there are three types of research namely: quantitative, qualitative and mixed method. According to Saunders, Lewis and Thornhill, (2019) the qualitative methodologies are inductive, that is, oriented toward discovery and process, have high validity, are less concerned with generalizability, and are more concerned with deeper understanding of the research problem in its unique context. The quantitative section deals with the statistical analysis of the numerical data to provide quantitative information (Bryman and Bell, 2019). This study adopted a purely quantitative approach type. As stated in the beginning of the study, there exist a myriad of research on the study, allowing the researchers to develop numerical constructs to measure the variable reliably.

#### **3.6.2** Collection Procedure

The collection procedure commenced with a meticulous planning phase, ensuring all necessary tools and protocols were in place. A structured questionnaire was developed, tested for clarity,

and refined accordingly. Participants were then informed about the study's purpose, assuring them of confidentiality. On securing their consent, the questionnaire was distributed physically since it is the most convenient method for the respondent. A timeline was set to gather all responses. As they were received, each entry was systematically reviewed for completeness. In instances where data was missing or unclear, respondents were promptly contacted for clarification. Once all data was collected, it was organized and prepared for analysis.

#### **3.6.3** Instruments for data collection

Research tools denote the methods and materials used for data collection in an investigation (Yin, 2018). This research exclusively adopted a quantitative approach, primarily using questionnaires. These questionnaires contained both open and closed-ended questions. The advantage of using such a combination is that they facilitate streamlined analysis and provide an avenue for respondents to offer detailed feedback. For the closed-ended queries, a Likert scale was used, aiming to capture different dimensions of a specific attitude (Creswell and Creswell, 2017). This scale is instrumental in accurately gauging respondents' views and ensuring precision during the data analysis process. Additionally, the study drew from secondary data sources like published reports, articles, and journals.

#### 3.7 Data Analysis

Data was screened to identify omissions and removal of non-answered questions, checked for completeness, accuracy, errors in responses, omissions and other inconsistencies. The data was then coded using numerals in order to put them in limited numbers of categories. The data was analysed using SPSS version 21. Data was then classified, tabulated and summarized using

descriptive measures: percentages, mean, standard deviation and frequency distribution tables was used for presentation of the findings. Pearson's correlations coefficients were run to examine the relationship among the independent and the dependent study variables that are set out in the objectives of the study.

#### **CHAPTER FOUR**

#### **DATA PRESENTATION AND ANALYSIS**

#### 4.1 Introduction

The primary focus of this research is to explore the influence of information technology on supply chain management within small and medium-sized enterprises (SMEs). This chapter delineates the insights gleaned from a selected group of participants, emphasizing the connection between information technology and supply chain management. Insights from the research are showcased through various statistical and analytical techniques. The structure of this presentation aligns with the objectives and inquiries highlighted in the study's inaugural chapter. For the analytical component, SPSS version 20 was utilized. The findings are articulated through frequency distributions, tabular representations, descriptive statistics, and graphical illustrations. These results are also juxtaposed with the literature discussed in the study's second chapter.

The data collection was conducted through closed-ended questionnaire items administered to 75 respondents currently employed at the Regional Ghana police service in Koforidua. Out of these, 7 individuals declined to participate due to their busy schedules, while 6 individuals failed to return the questionnaires despite reminders from the researcher. Ultimately, 62 respondents, accounting for 82% of the response rate, properly completed and returned the questionnaire papers for data analysis.

#### 4.2 Demographic Characteristics of respondents

In this specific subsection, an in-depth analysis of the demographic characteristics of the respondents was meticulously carried out. These characteristics were elucidated through meticulous frequency counts and the subsequent presentation of percentage distributions. The

variables considered within these demographic characteristics encompassed several key aspects: age, gender, marital status, attained level of education, and the number of years of work experience accumulated by the respondents.

S. No.	Demographic	Demographic Category		Percentage
	Variable			(%)
1	Gender	Male	40	65%
		Female	22	35%
		Total	62	100%
2	Age	20-39 years	31	50%
		40-60 years	31	50%
		Above 60 years	-	-
		Total	62	100%
3	Education	Diploma	43	69%
		1 <sup>st</sup> Degree	19	31%
		Total	62	100%

Table 4.1: Distribution of Respondents by Gender, Age, and Marital Status

Source: SPSS output from survey data, 2023.

Table 4.1 offers an insightful breakdown of respondents based on various demographic indicators. In terms of gender, a significant majority of the respondents were male, representing 65% of the sample, compared to the 35% female representation. This gender discrepancy may have implications for the study's findings, especially if one considers potential gendered perspectives on the study's focus areas. The age distribution showcases an even split: 50% of respondents fell into the 20-39 age bracket, while the other half belonged to the 40-60 age range. Intriguingly, there were no participants above 60 years, suggesting a potential gap in perspectives from an older generation. This might limit the understanding of experiences or viewpoints that this age group might have brought to the study, especially considering their longer exposure to the evolution of information technology. Lastly, when examining education, most of the

respondents (69%) hold diplomas, with only 31% possessing a 1<sup>st</sup> Degree. This distribution might hint at the prevalent educational levels within the SME sector or the roles that these education levels typically occupy. The dominance of diploma holders in the sample might suggest that perspectives from this group will heavily influence the findings. It's imperative to weigh these demographic nuances when interpreting the study's results, as they provide context and depth to the overarching conclusions.

Table 4.2: Distribution of Respondents by level of education and years of work experience

S. No.	Demographic	Category	Frequency	Percentage
	Variable			(%)
1	Years business in	Finance	5	8%
	operations	IT	45	73%
		Operations	12	19%
		Total	62	100%
2	Years of work	1-5 years	1	2%
	experience	6-10 years	23	37%
		More than 10 years	38	61%
		Total	62	100%

Source: SPSS output from survey data, 2023.

Table 4.2 delineates the distribution of respondents based on their departmental affiliation in the business and their years of work experience.

Firstly, in examining the years of business operations by department, a striking 73% of respondents hail from the IT department, marking a substantial majority. This is juxtaposed against the 8% from Finance and the 19% from Operations. This distribution suggests a pronounced emphasis on IT professionals in the study. While this can offer a profound understanding of the role of information technology in supply chain management, it may limit insights from other departments that could have complementary or contrasting views.

Particularly, having only 8% representation from Finance may miss out on financial perspectives on IT investments and cost-benefit analyses in supply chain enhancements.

Turning our attention to work experience, the majority of respondents (61%) possess more than 10 years of work experience. In contrast, only a minuscule 2% have between 1-5 years, and 37% fall within the 6–10-year bracket. This distribution highlights a sample with a profound depth of experience in their respective fields, which can be invaluable when understanding longstanding practices, challenges, and transformations in supply chain management. However, the markedly low representation from the 1-5 years category may mean the study lacks fresh perspectives or insights from newer entrants in the industry, who might have been exposed to more recent educational or technological paradigms.

#### 4.3 Reliability

Reliability in this context refers to the degree to which consistency of the research instrument is maintained. Thus, to ensure the reliability of this study the researcher instrument was pre-tested, the questionnaire was re-structured and re defined and some wording was corrected in a way to be understood by the respondent. Also, the paper enhances the reliability by using a pilot test before the last questionnaire was distributed through asking the HRM managers to check the relevancy of the questions and test the reliability of the data by using a Cronbach alpha. A commonly accepted rule of thumb for describing internal consistency using Cronbach's alpha is ranges between 0 and 1. The closer Cronbach's alpha coefficient is to 1.0 the greater the internal consistency of the items in the scale. George and Mallery (2003) provide the following rules of thumb: ">=0.9 - Excellent, >=0.8 - Good, >=0.7 - Acceptable, >=0.6 - Questionable, >=0.5 - Oor, and <=0.5 - Unacceptable".

Measurement scales	No of Items	Cronbach's Alpha
Demographic profile	5	0.731
Information Technology	8	0.817
Supply Chain Management Performance	7	0.641
Challenges Of Supply Chain Management	7	0.807
all scales	27	0.765

 Table 4.3: Reliability Assurance Test

Source: SPSS output from survey data, 2023.

As indicated in table 4.3 above Cronbach's alpha result of the four dimensions ranges from 0.641 to 0.817. Cronbach's alpha result of overall scale was also found to be 0.765, which is greater than the minimum value 0.7. Therefore, the values of the Cronbach's alpha have proved the reliability of the instrument.

#### 4.4 Descriptive statistics of constructs

Each of the construct in this section was subjected to an in-depth examination by the researcher. The findings and discussions are presented in the sections that follow. For the assessment of each construct, positively framed research items were employed. These items were measured using a five-point Likert scale, with the following anchors: 1=Strongly Disagree, 2=Disagree, 3= Neutral, 4=Agree, and 5=Strongly Agree. This scale allowed participants to express their level of agreement or disagreement with each item, providing a comprehensive range of response options to capture their perspectives. As a result, the mean values of each item are anticipated to range from 1.00 to 5.00. A score of 1.00 reflects the lowest level of agreement or endorsement, while a score of 5.00 indicates the highest level of agreement or endorsement. This range allows for a

comprehensive assessment of participants' perspectives, enabling the measurement of the degree of agreement with each item on the Likert scale.

#### 4.4.1 Descriptive statistics of Information Technology Tools

The first objective of the study was to examine the current state of technology adoption in supply chain management practices among SMEs. The result is presented using descriptive statistics as follows;

Item Statement Ν Min Max Μ SD IT1 Enterprise Resource Planning (ERP) 5 62 1 3.42 1.153 IT2 Radio Frequency Identification (RFID) 62 1 5 3.40 1.123 IT3 Bar Coding 5 62 1 3.44 1.096 IT4 Global Positioning Systems (GPS) 62 1 5 3.42 1.124 IT5 Warehouse Management System (WMS) 62 1 5 3.44 1.276 IT6 Customer Relationship Management (CRM) 62 5 1 3.29 1.122 Systems: IT7 62 1 3.13 1.152 Transportation Management Systems (TMS) 5 **IT8** Supply Chain Planning (SCP) Tools: 62 1 5 3.50 1.098 Overall mean 3.44

Table 4.4: Information Technology (IT) Tools

Source: SPSS output from survey data, 2023.

The study aimed to see how small and medium-sized businesses are using technology in their supply chains. The results show that, on average, these businesses are using these technologies at a pretty good level, with a score of 3.44 out of 5. Of all the tech tools listed, the Supply Chain Planning Tools are used the most, with a top score of 3.50. On the other hand, Transportation Management Systems are used the least, with a score of 3.13. Other tools like Enterprise

Resource Planning, Bar Coding, GPS, and Warehouse Management are somewhere in the middle, with scores around 3.42 to 3.44. The Customer Relationship Management tool is a bit less popular, with a score of 3.29. Some tools have a wide range of scores from the businesses surveyed, like the Warehouse Management System. This means some businesses really like it and use it a lot, while others might not use it much at all. In short, while many small and medium-sized businesses are using tech tools for their supply chains, some tools are more popular than others. This information can help businesses decide which tech tools might be best for them.

The results of the study likely reflect a mix of factors influencing SMEs' technology adoption. Higher scores for tools like Supply Chain Planning (SCP) might indicate their direct relevance to daily operations and immediate benefits to businesses. On the other hand, the cost and ease of implementation could also play pivotal roles. For instance, Bar Coding might be more accessible and easier to integrate than other complex systems. External pressures, such as industry demands or regulatory requirements, could also drive adoption rates. For example, certain industries might necessitate the use of RFID. Understanding the nuances requires a closer look at each SME's context and challenges.

#### 4.4.2 Descriptive statistics of Supply Chain Management Performance

This was on a five (5) point Likert scale of 1=Strongly Disagree, 2=Disagree, 3= Neutral, 4=Agree, and 5=Strongly Agree. Table 4.5 shows descriptive statistics on Supply Chain Management Performance

Item	Statement	N	Min	Max	М	SD
SCMP 1	Timely delivery	62	1	5	3.65	1.189
SCMP 2	Cash-to-Cash Cycle Time	62	1	5	3.56	1.125
SCMP 3	Cost minimization	62	1	5	2.52	1.127
SCMP 4	Customer satisfaction	62	1	5	3.50	1.156
SCMP 5	Inventory Turnover	62	1	5	3.48	1.170
SCMP 6	Supply Chain Flexibility	62	1	5	2.63	1.120
SCMP 7	Order Accuracy	62	1	5	3.50	1.142
	Overall mean				3.44	

**Table 4.5: Supply Chain Management Performance** 

Source: SPSS output from survey data, 2023.

Table 4.5 delves into the supply chain performance of small and medium-sized businesses. Rated on a scale of 1 to 5, with 5 being top-tier, the overall average is 3.44, signifying decent performance. A standout strength is timely delivery, with a score of 3.65, showing that these businesses value punctuality, a crucial element for customer trust. Additionally, they're fairly efficient in their cash-to-cash cycle time, scoring 3.56. This means they manage the time between purchasing materials and getting paid for finished products pretty well, ensuring steady cash flow. However, the lower scores in cost minimization (2.52) and supply chain flexibility (2.63) highlight areas that need attention. While there's some variation in the scores (evidenced by figures like 1.189 and 1.170), it's not drastically diverse. In essence, these businesses have established a decent footing in managing their supply chains, but there's clear potential for refining cost strategies and enhancing flexibility.

#### 4.4.3 Descriptive statistics of Challenges of Supply Chain Management

The third objective of the study was to identify the challenges faced by SMEs in leveraging technology for supply chain management.

Table 4.6Challenges of Supply Chain Manager
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	N	Min	Max	Μ	SD
Inefficiencies in Logistics and Transportation	62	1	5	4.03	0.86
Difficulty in Forecasting Demand Accurately	62	1	5	3.88	1.10
Challenges with Inventory Management	62	1	5	3.84	1.05
Integration Issues with Suppliers and Vendors	62	1	5	3.89	0.91
Risks Related to Geopolitical Factors and Trade Restrictions	62	1	5	3.90	0.90
Difficulty in Adopting New Technology	62	1	5	3.40	1.20
Challenges in Managing Supplier Quality and Compliance	62	1	5	3.51	0.80
Overall mean				3.60	

Source: SPSS output from survey data, 2023.

The third aim of the study was to understand the problems small and medium-sized businesses face when using technology in their supply chains.

From Table 4.6, it looks like SMEs face several challenges. On a scale of 1 to 5, where 5 means a really big problem, the average score for all challenges was 3.60. This means that most of these issues are of moderate concern. The biggest issue seems to be "Inefficiencies in Logistics and Transportation" with a score of 4.03. This means transport and delivery are often problematic.

Businesses also struggle with "Forecasting Demand" (3.88) and "Integration with Suppliers" (3.89), meaning they find it hard to predict what customers will want and to work smoothly with their suppliers. They're also concerned about "Risks from Geopolitical Factors" (3.90), which could be things like trade wars or political conflicts affecting their business. While "Adopting New Technology" is still a challenge, it scored the lowest at 3.40, suggesting that it might be slightly easier to tackle than the other issues. In short, while these businesses are trying to use technology in their supply chains, they still face many challenges, especially in transport and working with suppliers.

The challenges faced by SMEs in leveraging technology for supply chain management, as highlighted in Table 4.6, can be attributed to several factors. Inefficiencies in logistics and transportation, which scored the highest at 4.03, could result from limited infrastructure, high transportation costs, or lack of access to sophisticated logistical tools tailored for larger enterprises. SMEs might struggle with forecasting demand accurately, scoring 3.88, due to a lack of advanced forecasting tools, adequate data, or industry experience. The challenges with suppliers and vendors, with a score of 3.89, might stem from SMEs' limited negotiating power or technological integration discrepancies with larger suppliers. Geopolitical risks, which received a score of 3.90, can be particularly impacting for SMEs, as they might not have diversified supply chains to mitigate such risks. The difficulty in adopting new technology, which scored the lowest at 3.40, could be due to financial constraints, resistance to change, or a lack of technical knowhow. Finally, ensuring supplier quality and compliance, scoring 3.51, remains a concern, possibly because SMEs might lack robust quality assurance processes. In a nutshell, while SMEs

recognize the importance of integrating technology, various operational, financial, and external challenges hinder their full adoption.

#### 4.5 Effect of Technology adoption on supply chain management performance in SMEs

The study's second objective aimed to assess the impact of technology adoption on the performance of supply chain management within the chosen SMEs. In this section, a regression analysis was carried out to determine the extent to which the independent variable (Technology) influenced the dependent variable (Supply chain management performance).

As highlighted by Hinton et al. (2014), regression analysis is a trusted technique for pinpointing which variables significantly affect a particular area of interest. Executing a regression lets you definitively ascertain the most influential factors, discern which ones can be disregarded, and comprehend the interrelationships among these factors. Table 4.7 presents the outcomes derived from a regression analysis involving Technology and Supply chain management performance.

Model	R	R	Adjusted R	Std. Error				
		Square	Square	Of the Estimate				
1	.558ª	.311	.304	.64024				
a. Predictors (c	a. Predictors (constant), Technology.							
b. Dependent V	b. Dependent Variable: SCMP							

**Table 4.7: Model of Summary** 

Table 4.7 offers a summarized model that examines the relationship between technology (the predictor) and supply chain management performance (SCMP) in the studied context.

The "R" value, which is 0.558, measures the strength and direction of the linear relationship between technology and SCMP. This value suggests a moderately strong positive correlation; as

technology adoption or usage increases, the supply chain management performance tends to improve. The "R Square" value is 0.311, which means that approximately 31.1% of the variability in supply chain management performance can be explained by technology. In simpler terms, technology accounts for about 31% of the changes or differences we see in SCMP. "Adjusted R Square" is a slightly more accurate version of R Square that adjusts for the number of predictors in the model. In this case, it's 0.304, or 30.4%. This small decrease from R Square indicates that the model is quite stable even after adjusting for the number of predictors. Lastly, the "Std. Error of the Estimate" is 0.64024. This provides an estimate of the average difference between observed and predicted values of SCMP. Essentially, it's a measure of the model's accuracy. The smaller this value, the better our model is at making predictions.

In a nutshell, Table 4.7 suggests that technology has a notable influence on supply chain management performance, explaining roughly 31% of its variability. However, there's still around 69% of variability in SCMP that might be attributed to other factors not considered in this model.

#### ANOVA

The table below represents the findings that ascertain the variance of Technology on supply chain management performance.

Model		Sum of Squares	Df	Mean Square	F	Sig.
1	Regression	52.219	1	17.406	42.464	.000 <sup>b</sup>
	Residual	115.596	282	.410		

#### Table 4.8: ANOVA Analysis

Total	167.815	283			
-------	---------	-----	--	--	--

Table 4.8 displays results from an ANOVA analysis that evaluates how much technology impacts supply chain management performance in businesses. In this table, "Regression" refers to the variation caused by technology, and its sum of squares is 52.219. Meanwhile, "Residual" denotes the variation due to other factors not considered in the study, totaling 115.596. When looking at the "F" value, which is 42.464, it suggests a significant relationship. But to confirm this, we check the "Sig." value. Here, it's .000, which is below the standard threshold of 0.05. This means the impact of technology on supply chain performance is statistically significant. In simpler terms, the table tells us that technology plays a crucial role in influencing supply chain management performance in the surveyed businesses.

			Coefficients			
Model		Unstandardized Coefficients		Standardized	t	Sig.
				Coefficients		
		В	Std. Error	Beta		
1	(Constant)	.581	.218		2.664	.008
	Technology	.183	.080	.155	2.289	.023

## Table 4.9 Coefficient Analysis

### a. Dependent Variable: Supply Chain Management Performance

Table 4.9 showcases a coefficient analysis that dives into the specific influence of technology on supply chain management performance.

The table helps us understand how much one unit increase in our predictor (technology) might change our outcome (Supply Chain Management Performance). The "Unstandardized Coefficients" column, specifically the B value for technology, is .183. This means that for every

unit increase in technology, we can expect an average increase of .183 in supply chain performance, holding all else constant. However, we need to know if this change is statistically significant. For this, we look at the "Sig." column. The value for technology is .023, which is below the standard threshold of 0.05, indicating that the influence of technology on supply chain performance is statistically significant.

#### **CHAPTER FIVE**

#### SUMMARY OF FINDINGS, CONCLUSION AND RECOMMENDATIONS

#### 5.1 Introduction

This section presents a summary of the study's findings, concluding remarks as well as recommendations for selected SMEs and the research world for further studies. The research aimed to explore how technology impacts supply chain management within small and medium-sized enterprises (SMEs). The study specifically looked into the current adoption levels of technology in supply chain practices, how this adoption influences supply chain performance, and the obstacles SMEs encounter when trying to incorporate technology into their supply chain management.

#### 5.2 Summary of Findings

The study findings were summarized based on the objectives of the study and it as follows;

#### 5.2.1 Technology adoption in supply chain management practices among SMEs

The first objective of the study was to examine the current state of technology adoption in supply chain management practices among SMEs. The study revealed that SMEs show a commendable embrace of various technological tools. Notably, Supply Chain Planning Tools emerge as the most popular among the surveyed businesses, reflecting their importance in streamlining supply chain processes. On the other end of the spectrum, Transportation Management Systems are the least adopted. Enterprise Resource Planning, Bar Coding, GPS, and Warehouse Management sit in between, indicating a balanced use across SMEs. Interestingly, while the Customer Relationship Management tool is adopted to some extent, it's not as prevalent as the others.

Moreover, the Warehouse Management System sees mixed responses, implying that its utility might vary across businesses. In essence, SMEs are indeed leaning into technology for their supply chains, but preferences for specific tools differ, guiding businesses in evaluating which tools might align best with their needs.

#### 5.2.2 Effect of technology adoption on supply chain management performance in SMEs

The second objective of the study was to assess the effect of technology adoption on supply chain management performance in SMEs. The research sought to evaluate the influence of technology adoption on supply chain management performance (SCMP) within selected SMEs. Regression analysis results (Table 4.7) suggested that technology notably affects SCMP. The strength and direction of this relationship were shown to be moderately strong, with an R value of 0.558. Technology was found to explain approximately 31% of the variability observed in SCMP. Despite this significant contribution, around 69% of SCMP variability arises from other factors not evaluated in the study. Furthermore, the ANOVA results (Table 4.8) solidified technology's critical role in SCMP, highlighting its statistical significance. The coefficient analysis (Table 4.9) emphasized that a unit increase in technology predicts an average increase of 0.183 in SCMP, underscoring the tangible impact of technological advancements on supply chain performance.

#### 5.2.3 Challenges faced by SMEs in leveraging technology for supply chain management.

The third objective of the study was to examine the challenges faced by SMEs in leveraging technology for supply chain management. The study indicates a more significant problem, most challenges seem to be of restrained concern. The primary issue for these businesses is the inefficiencies they encounter in logistics and transportation, indicating that they often face hurdles in delivery and transport processes. Additionally, businesses find it challenging to predict customer demands, as evidenced by their struggles with forecasting demand, and they also experience difficulty in integrating seamlessly with their suppliers. Geopolitical factors, such as potential trade conflicts or political unrest, are another area of concern. Interestingly, even though adopting new technology is among the challenges, it appears to be a slightly lesser concern compared to other issues. Overall, these SMEs, while keen on leveraging technology in their operations, grapple with several obstacles, particularly in the domains of transportation and supplier collaboration.

#### 5.3 Conclusion

In examining the intersection of technology and supply chain management within SMEs, several significant findings emerge. SMEs have shown a positive inclination towards adopting various technological tools. The study underscores the prominence of Supply Chain Planning Tools in facilitating smoother supply chain processes. Conversely, Transportation Management Systems aren't as widely embraced. Tools like Enterprise Resource Planning, Bar Coding, GPS, and Warehouse Management display balanced adoption rates, reflecting their broad applicability in different SME contexts. The varied responses towards the Warehouse Management System suggest its utility might be more situational. Furthermore, a positive correlation was observed between the use of technology and enhanced Supply Chain Management Performance, underlining the tangible benefits of technological integration.

However, the journey is not without its challenges. Logistics and transportation inefficiencies emerge as the most pressing concerns. SMEs also grapple with anticipating customer needs and ensuring seamless collaborations with suppliers. Broader geopolitical issues also loom as potential threats, though the challenges linked with adopting new technologies are relatively milder. In conclusion, while SMEs are earnestly navigating the technological landscape to bolster their supply chains, the path is riddled with both opportunities and hurdles, necessitating a nuanced approach for optimal results.

#### 5.4 Recommendation

- Tailored Technology Integration: SMEs should prioritize the integration of Supply Chain Planning Tools and other top-performing technologies, given their proven impact. Conversely, they should assess if certain technologies, like Transportation Management Systems, align with their unique operational needs before investing significantly.
- 2. Continuous Training and Skill Development: SMEs should invest in regular training sessions for their staff on the latest technological tools and best practices. This ensures the workforce is equipped to harness the full potential of integrated systems and mitigates challenges like inefficiencies in logistics.
- 3. **Collaborative Platforms**: SMEs should consider adopting collaborative platforms that enhance communication and integration with suppliers. These platforms can bridge gaps, streamline operations, and mitigate the challenges SMEs face in supplier collaboration.
- 4. Scenario Planning: Given the challenges in forecasting demand, SMEs could employ scenario planning. Utilizing data analytics and AI can help in creating various demand

scenarios and preparing strategies in advance, making the supply chain more resilient and responsive.

5. **Stay Informed on Geopolitical Climate**: To navigate geopolitical risks, SMEs should remain informed about global events and consider diversifying their supply chains, ensuring they aren't heavily reliant on one region or supplier. This diversification can serve as a buffer against potential trade conflicts or political unrest.

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## QUESTIONNAIRE KOFORIDUA TECHNICAL UNIVERSITY FACULTY OF BUSINESS AND MANAGEMENT STUDIES BACHELOR OF TECHNOLOGY IN PROCUREMENT AND SUPPLY SCIENCE

We are a student at the Koforidua Technical University. This survey instrument has been designed to enable me carry out research on the topic: **"THE ROLE OF TECHNOLOGY IN SUPPLY CHAIN MANAGEMENT"**. Any information provided will be used for academic purposes ONLY. There are no risks associated with your participation, and your responses will remain confidential and anonymous.

## SECTION A: RESPONDENT'S BIOGRAPHY AND COMPANY PROFILE

When completing this questionnaire, please tick  $[\sqrt{}]$  in the applicable box or provide an answer as applicable.

1. Gender

Male [ ] Female [ ]

2. Age Range

Less than 30 [ ] Years 31 - 35 years [ ] 36 - 40 years [ ] 41 - 45 years [ ] 46 - 50 years [ ] Over 51 years [ ]

3. How long have you been working in this firm?

0-5 years [ ] 5-10 years [ ] 10-15 year [ ] Over 15 years [ ]

4. What is your highest academic qualification?Certificate Diploma [] Bachelor's degree [] Master's Degree [] Others (Specify......

In which department do you work in?
 Supply chain [ ] ICT department [ ] Other (Specify......

6. Number of years the firm has been in operation:[] Less than 1 year[] 1-5 years[] 11-15 years[] 16-20 years[] 21 years & above

## SECTION B: INFORMATION TECHNOLOGY TOOLS ADOPTED

Indicate the extent to which you agree or disagree with each statement by checking the appropriate number from 1 to 5 using the following scale:

1 = Str	1 = Strongly Disagree 2 = Disagree 3 = Indifferent/Not Sure 4 = Agree 5 =								
Strong	ly Agree								
Item	Statement	1	2	3	4	5			
IT1	Enterprise Resource Planning (ERP)								
IT2	Radio Frequency Identification (RFID)								
IT3	Bar Coding								
IT4	Global Positioning Systems (GPS)								
IT5	Warehouse Management System (WMS)								
IT6	Customer Relationship Management (CRM) Systems:								
IT7	Transportation Management Systems (TMS)								
IT8	Supply Chain Planning (SCP) Tools:								

## SECTION C: SUPPLY CHAIN MANAGEMENT PERFORMANCE

Indicate the extent to which you agree or disagree with each statement by checking the appropriate number from 1 to 5, using the following scale:

1 = Strongly Disagree Agree	2 = Disagree 3 = Indifferent/Not Sure 4 = Agree 5 = Strongly						
			1	2	3	4	5
Timely delivery							
Cash-to-Cash Cycle Time							
Cost minimization							
Customer satisfaction							
Inventory Turnover							
Supply Chain Flexibility							
Order Accuracy							

## SECTION C: CHALLENGES OF SUPPLY CHAIN MANAGEMENT

Indicate the extent to which you agree or disagree with each statement by checking the appropriate number from 1 to 5, using the following scale:

1 = Strongly Disagree 2 = Disagree 3 = Indifferent/Not Sure 4 = Agree 5 = Strongly Agree						
Agree	1	2	3	4	5	
Inefficiencies in Logistics and Transportation						
Difficulty in Forecasting Demand Accurately						
Challenges with Inventory Management						
Integration Issues with Suppliers and Vendors						
Risks Related to Geopolitical Factors and Trade Restrictions						
Difficulty in Adopting New Technology						
Challenges in Managing Supplier Quality and Compliance						

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